



## HEINO FRITZ



**Dipl. Ing. (FH), Dipl. Wirt. Ing. (FH), SFI**

**Euro. Ing., FICCP, AA Arb.**

Claims Expert, Estimator, Contract & Project Manager, Arbitrator

Senior Construction Manager

Contact: +264 81 279 9173 | [info@ConstructionClaimSolutions.com](mailto:info@ConstructionClaimSolutions.com)

### KEY EXPERTISE

- Contractual and Commercial Advice/Support
- Preparation and Analysis of Claims
- Estimation
- Loss and/or Expense Claims
- Quantum, Delay and Disruption Expert Witness Support
- Project Management
- Contract Management
- Project Planning
- Expert Opinion on Construction Economics and Management
- Dispute Resolution

### EDUCATION

Dipl. Ing. (FH) Germany  
Dipl. Wirt. Ing. (FH) Germany  
Euro. Ing. Europe  
SFI Germany  
Arbitrator Republic of South Africa

### ACCREDITATION

VDI  
Member of the Association of German Engineers

EPA  
Member of the Engineering Professions Association of Namibia

AA Arb  
Associate Member of Association of Arbitrators Southern Africa

FICCP  
Fellow Member of the Institute of Construction Claims Professionals, UK

DRBF  
Member of the Dispute Resolution Board Foundation

### SUMMARY OF EXPERIENCE

Heino has over 40 years of professional experience in project management, contract engineering, estimating, time planning, claims preparation and defenses and dispute resolution.

He gained experience in special engineering projects, civil engineering projects, pipeline projects, residential, logistics, embassies, large industrial, commercial, and turn-key buildings.

He is involved in revision of historical claims and variations. He is a Fellow of the Institute of Construction Claims Professionals (UK) where he offers guidance on complex claims. He holds a certificate in arbitration of the Association of Arbitrators (South Africa)

He is a registered European Engineer, holds a German degree in Construction Economics and Management, a German degree in Industrial Engineering and is a Germany qualified Welding Engineer.

Heino worked extensively in Central and Eastern Europe, the Mid East, South Asia and Southern Africa.

### ROLE AT CONSTRUCTION CLAIM SOLUTIONS

Heino is involved in providing experienced opinions and reports from quantum and contractual matters for delay, disruptions and other claims. He is involved in claim preparation and defenses for contractors, subcontractors, consultants, and employers. He is active in project management and provides training on construction contracts and claim management.

He is an expert on the German VOB contract, the German Civil Code (BGB) contract as well as international contract forms namely FIDIC and NEC, the South African JBCC contract and the Namibian Blue and White Forms of contract.

### SELECTED PROJECT EXPERIENCE

*Bavaria, Industrial Pipeline Construction for Green Hydrogen, Germany*

Did claim management for an international construction company on extension of time, quantum, disruptions and change of legislation claims on a multi-million Euro project.

Contract: German Civil Code, VOB

*Velten, Turnkey Design and Build Logistic Center, Germany*

Gave guidance to a UK based employer to defend against contractor claims for quantum, disruption, extension of time on an engineered, procured and constructed turnkey logistic center. Assisted the employer on contract drafting for main contractor and direct subcontractors.

Contract: German Civil Code, VOB

*Hamburg Industrial Pipeline Construction, Germany*

Did contract and claim management for an Austrian plant construction contractor on quantum and extension of time claims.

Contract: German Civil Code, VOB

## LANGUAGES

English, German, Afrikaans

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## CERTIFICATES

EUR. ING.

European Engineer

European federation of National Engineering Associations FEANI

FICCP

Fellowship Construction Claims Practitioners, United Kingdom

AAArb

Certified Arbitrator

Association of Arbitrators, South Africa

Certificate in Mediation,

The Society of Mediators, United Kingdom

SIGEKO

Certified Employer's Liability Course on Safety Regulations, Southwestern Association for Construction Employment, Germany

Certificate Level 2 Award in Health & Safety in the Workplace, NACOT Safety, Namibia

Certificate in Value Engineering Advanced Course 1/ Cost Analyst License, VDI Centre for Value Engineering, Association of German Engineers, Germany

Certificate in Refa Basic Training for Working Studies, Federation of Work Design and Industrial Organisation and Company Development, National Association of Baden Wuerttemberg, Germany

## SELECTED PROJECT EXPERIENCE (Continued)

### *Riyadh Metro Station, Saudi Arabia*

Gave expert opinion on main contractor's entitlement for back charge claims against a large steel subcontractor.

Contract: FIDIC

### *Wind Farm Project, The Netherlands*

Gave guidance on contractor's quantum claims.

Contract: FIDIC

### *Training on Contract- and Claim Management*

Did training for UK based construction companies for Data Centers.

Contract: FIDIC

### *Various High End Residential Projects, Namibia*

Appointed as Senior Project Manager, Estimator, Engineer and Disputes Resolution.

Contract: Namibian Common Law, Namibian Blue & White Form of Contract

### *Industrial Warehouses, Namibia*

Provided Senior Project Management, Contractual and Commercial Management with the new buildings.

Contract: Namibian Common Law, Namibian Blue & White Form of Contract

### *Turnkey Construction German Embassy, Ukraine*

Appointed as Senior Project Manager.

Contract: German Civil Code, VOB

### *Head Office Chemical Industrial, Germany*

Appointed as Senior Project Manager, planning and programming of the works, claims preparation and negotiation of claims.

Contract: German Civil Code, VOB

### *Car Manufacturing Plant Extension, Germany*

Appointed as Project Manager, claim preparation and negotiation of claims.

Contract: German Civil Code, VOB

### *Turnkey Construction German General Consulate, Pakistan*

Appointed as Project Manager, planning and programming of the works.

Contract: German Civil Code, VOB

### *Military Project, Saudi Arabia*

Appointed as Site Engineer, planning and programming of the works.

Contract: Custom made

### *Turnkey Telecommunication Facilities, Riyadh, Saudi Arabia*

Appointed as Project Manager

Contract: Custom made

### *Turnkey Extension of a Hospital, new Theatres, Namibia*

Appointed as Project Manager and Site Engineer

Contract: Namibian Contract, with bill of quantities

### *Upgrading of a section of a National Road, Germany*

Appointed as Site Engineer for re-surfacing of a national road.

Contract: German Civil Code, VOB

### *Hydraulic Pipejacking, Drilling for Pipeline Infrastructure Projects, Germany*

Appointed as Project Manager and Site Engineer.

Contract: German Civil Code, VOB

## CAREER EXPERIENCE

*2016 – present*

Construction Claim Solutions  
Namibia

Managing Director, Senior Contract  
and Claims Manager, Estimator,  
Engineer in Charge, Dispute Resolution

*2003 – 2020*

Georg Fritz Construction cc  
Namibia

Managing Director, Senior Project  
Manager, Estimator, Engineer in  
Charge, Contracts and Claims Manager

*1994 – 2002*

Wiemer & Trachte AG  
Germany

Senior Project manager, Project  
Manager, Planning Engineer, Junior  
Estimator, Health & Safety

*1993 – 1994*

Phillip Holzmann AG, Saudi Arabia  
Branch

Saudi Arabia

Site Engineer, Planning Engineer,  
Junior Estimator

*1993*

Saudi Wiemer & Trachte  
Saudi Arabia

Project Manager, Site Engineer,  
Planning Engineer

*1988 – 1992*

Georg Fritz Building Contractors  
Namibia

Project Manager, Junior Estimator

*1986 – 1987*

Karl Reif KG  
Germany

Site Engineer, Resident Engineer,  
Junior Estimator

*1984 – 1986*

Josef Riepl GmbH  
Germany

Site Engineer, Work Preparation, Junior  
Estimator

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## SELECTED PROJECT EXPERIENCE (Continued)

*Jordan Valley Irrigation Project, Jordan*

Appointed as Work Preparation Engineer on a multi-million Deutsch Mark irrigation project, 195 km pipelines, 14,5 km open concrete water channel, 170 km of service roads, irrigation systems, 4 pump stations.

Contract: Custom made

*Tendering on international Projects*

Renovations and Alterations of German Embassy, Budapest, Hungary

Alterations of the Airport in Addis Ababa, Ethiopia

Renovations of a Hospital in Dar es Salaam, Tanzania

Renovations of the Pier in the Harbour in Maputo, Mozambique

Turnkey Villas, Riyadh, Saudi Arabia

Contracts: German Civil Code, VOB, FIDIC, Custom made

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## PROJECT GEOGRAPHICAL EXPERIENCE

Germany, Austria, Ukraine, Pakistan, Saudi Arabia, Namibia, South Africa, Mozambique,  
Tanzania

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## CLIENT GEOGRAPHICAL LOCATION

Germany, Austria, France, United Kingdom, Portugal, Namibia

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